



INTEGRATORS, GATE & LOW-VOLTAGE TECHS

Partner with Nimbio — fast installs, generous recurring revenue

Nimbio wires in parallel to any existing gate operator in minutes using a pre-installed LTE SIM — no trenching, no network setup, no IT handoffs. Partners earn a generous 25% recurring monthly revenue (RMR) share on every active installation.



25% RMR

Monthly revenue share

~60 sec

Bluetooth provisioning

No trench

Parallel wiring, no Ethernet

<30 min

Typical single-gate install

Why gate & low-voltage techs choose Nimbio

No trenching, no IT hassles

Wires in parallel to the existing dry-contact input. The pre-installed multi-carrier SIM connects to the strongest LTE tower automatically on first power.

Recurring revenue on every job

Every install earns a generous monthly RMR share for as long as the customer stays active — no added support burden after handoff.

Works with every gate brand

Dry-contact relay input at 6.5V–24V covers LiftMaster, FAAC, Linear, Nice Apollo, Ghost Controls, Elite, and more — swing, slide, and vertical lift.

Two billing models

STANDARD MODEL

Nimbio bills the customer

Nimbio handles all billing, support, and account management. You install and earn a 25% RMR share monthly — no billing overhead on your side.

INSTALLER MODEL (WHITE-LABEL)

You bill the customer

You own the customer relationship and set your own price. Nimbio bills you wholesale; you mark up and bill directly.

Installer technical fact sheet

- ✓ **Wiring:** 7-wire parallel to existing dry-contact input
- ✓ **Provisioning:** ~60 seconds via Bluetooth, Installer App (iOS & Android)
- ✓ **Input range:** 6.5V–24V AC/DC, solar compatible
- ✓ **Relay:** Premium Omron, 50M+ rated operations
- ✓ **Cellular data:** included in the subscription — no SIM plan or data bill
- ✓ **Open latency:** ~1 s typical from app tap to relay fire
- ✓ **Outage behavior:** clickers/keypads unaffected; optional failsafe holds the gate open until connectivity returns
- ✓ **Certifications:** FCC, RoHS, CE (RED), PTCRB, IC
- ✓ **Support:** Live phone install support, wire by wire
- ✓ **Warranty:** Lifetime hardware replacement
- ✓ **Legacy operators:** NEMA weatherproof enclosures available

Quoting is simple

\$299 hardware per controller, plus a flat monthly subscription with cellular data included. Residential (single-family, HOAs, apartments) is flat-rate per home — your proposal scales cleanly with unit count. Commercial is flexible per active user, tallied automatically each month. Your installation labor is yours to price. Contact us with site details and we'll put a number together.

Secure and nimble access.

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SCAN TO CONTACT